



customer FOCUS

Customer Focus

Weston Forest Products Inc.

There are many reasons why Weston Forest Products could be the topic of a wonderful Canadian success story – their commitment to exceptional customer service, the widest selection of forest products around, and the proven expertise of their people. But there is something else that sets them apart, and that’s their relationship with MacKinnon Transport.

“We view MacKinnon as an extension of our company,” says Steve Ekstein, Chief Operating Officer of Weston Forest Products. “As our business grows our partnership with MacKinnon does the same.”

Weston is a family-owned and operated company that has been distributing and remanufacturing softwood, hardwood, and panel products to industrial customers since 1953. It began on Weston Road in Toronto as a small lumber yard for local contractors. Today it is one of North America’s leading full-service distributors

and re-manufacturers of industrial forest products.

Steve says their success is built upon the lasting partnerships they nurture with their customers and suppliers. “MacKinnon fits in with one of our core values. When we partner with extremely reliable suppliers who provide outstanding service, it results in our customers viewing us as the supplier of choice.”

Based in Mississauga, Weston offers a 16-acre one-stop shop for softwood, hardwood, and panels, including 75,000 square-feet of warehousing and a state-of-the-art milling and remanufacturing facility. Their diversity and selection of products is unsurpassed in the industry.

“MacKinnon has been helping us add value to our customers since 1999,” Steve says. “We have our own fleet of trucks to serve the local market, but MacKinnon has played an integral role in helping us expand and service our customers outside Ontario.”

And expand they have. After more than 50 years in business, they are now a \$190-million multifaceted organization, supplying a wide array of forest

products to customers around the globe.

The Ekstein family still sits at the controls of Weston Forest Group. Besides Steve, Rick Ekstein is the President of Weston Forest Group and Peter Ekstein the CEO.

MacKinnon is proud to be associated with a company that shares our values of integrity and service. We hope you’ll learn more about Weston Forest Products and the other companies that fall under the umbrella of the Weston Forest Group of Companies. Visit their website at www.westonforestgroup.com. It’s about much more than selling wood! ■

www.westonforestgroup.com

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INC

Outstanding service,
lasting partnerships



Weston Forest Group